BELGRAVIA&CO.

Cologne – London – New York

Passion for Middle-Market M&A℠

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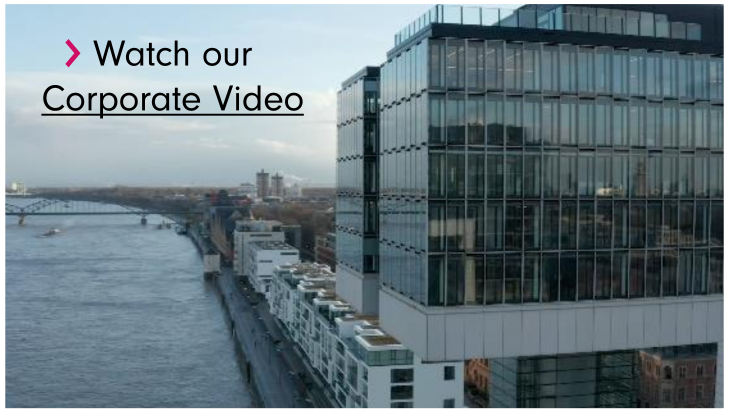
Agenda

- 1. BELGRAVIA & CO. in a Nutshell / Key Credentials
- 2. 145+ M&A Transactions / Sector Expertise
- 3. Professionals & Senior Advisors
- 4. International Reach & Expertise
- 5. Key Contacts

Introduction to BELGRAVIA & CO.

BELGRAVIA & CO. is ...

- an independent and internationally active
- middle-market-focused M&A advisory firm
- based in Cologne/Germany
- with rep offices in London + New York
- executing a growth strategy



Our core DNA is

Passion for Middle-Market M&A℠

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BELGRAVIA & CO. are the Rhineland-based middle-market M&A experts since 2012

KEY FACTS

>145 Transactions closed

€ 20-200m Typ. Enterprise Value

>100 years of senior M&A Experience

> 40 % Cross-border, 21 Countries

17 Professionals 9 Senior Advisors

> € 2.5 bn Transaction Value

> 90% Success Rate

COVERED SECTORS

- Growth Tech, Software & IT
- Professional Services
- Health Care & Med Tech
- Mobility
- Energy & Infrastructure
- Industrials
- Consumer Goods & Retail
- Private Equity

COMPETENCIES & SERVICES

Exit Readiness Assessments

- Informed decision making on the optimal timing of an M&A process
- Up-to-date assessment of enterprise value and likely purchase price
- Clear-cut measures for equity story / commercial package optimization

M&A Advisory (Sell-/Buy-Side)

- **Expert advice on acquisitions, merger and strategic portfolio alignments**
- **Holistic structuring and execution of M&A processes**
- **Comprehensive due diligence support**

Financial Modeling & Fairness Opinions

- Multiple methods for company valuation (DCF, Multiple, ...)
- Expert-led business plan validation and financial modeling
- Valuation of synergies based on extensive experience and proprietary benchmarks

BELGRAVIA&CO.

Senior, experienced, deal-driven team and high-profile advisors

M&A PROFESSIONALS

PARTNERS

Dr. Björn Röper
Founder,
Managing Partner

Dietmar Rath
Partner

Arndt von Raussendorff
Partner

Norbert Adam Froitzheim
Partner

EXECUTIVES

Sebastian Hille
Senior Director

Dr. Christopher Picot
Senior Director

Christian Olsen
Senior Vice President

Stefan Häck
Vice President

Matthias Blume
Vice President

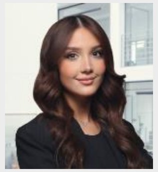
Alessandro A. Zellner
Associate

André Lauschke
Associate

Paul Haas
Analyst

Martin Lembke
Analyst

Asa Bamarny
Analyst



Kiyana Amiri
Analyst

Julia Stephani
Exec. Assistant,
HR & Office Mgr.

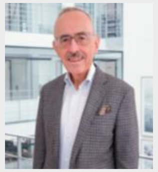
Isabel Bilstein
Senior Marketing Manager

Andreas Pabsch
Associate Partner

Viktor Edelmann
Associate Partner

SENIOR ADVISORS

Dr. Markus Adams
Senior Advisor



Rainer Isringhaus
Senior Advisor

Daniel Moldenhauer
Senior Advisor

Dr. Sieghart Scheiter
Senior Advisor

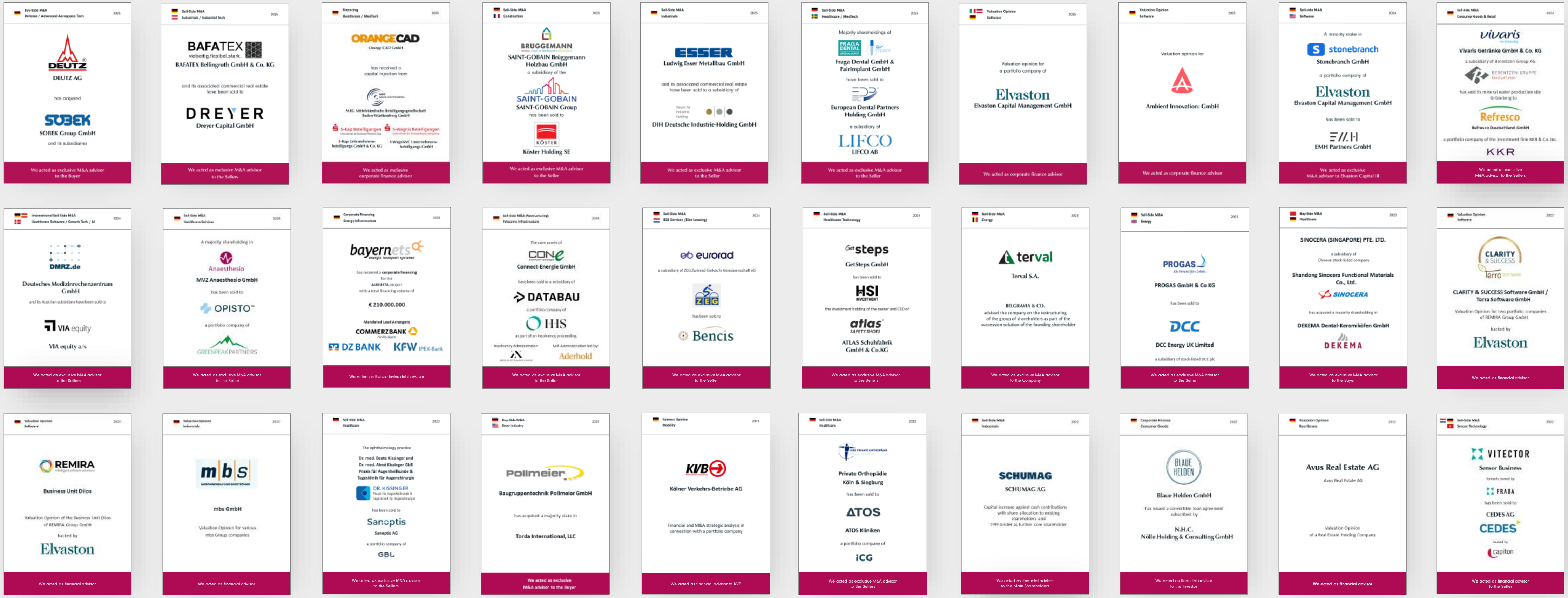
Dr. Rainer W. Schmidt
Senior Advisor

Dott./MBA Patrick Wegmann
Senior Advisor

Dr. Oliver Wittmann
Senior Advisor

Successful track-record: More than 145 M&A transactions since 2012

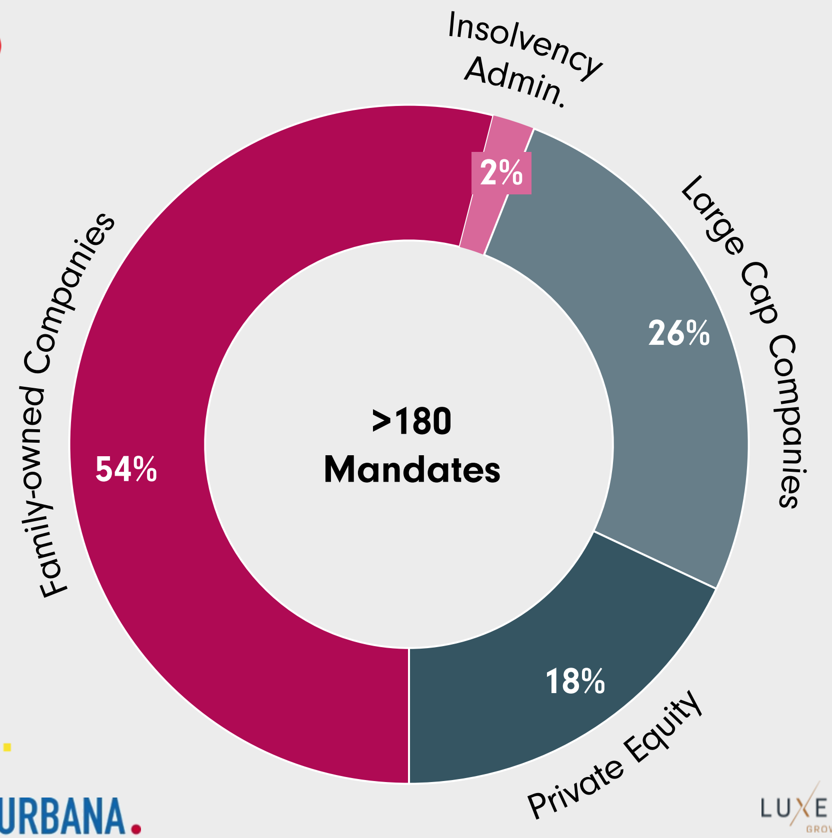
PROVEN TRACK-RECORD ACROSS MULTIPLE INDUSTRIES AND TRANSACTION SETTINGS (SELECTION)



Broad sector experience among family-owned businesses and corporate clients

CLIENT BREAKDOWN BY TYPE

ClasenUNO, Artega, AMTEC, Anaesthesio, SPORTHOMEDIC, TKS, REUTTER, KORTE, Ford WEIL, SOPRONEM, KVB, meta BERATUNG, Nölle Holding und Consulting, bonVita, NOVO-T AG, Samt & Sonders, KIENZLE AUTOMOTIVE, Get steps, VITECTOR, magellan netzwerke, HORUSNET, mx automation, DR. KISSINGER, DMRZ.de, DATABAU, theis, VON FLOERKE, FRABA, coepto, InterEurope, Deutsche Arzt AG, Dietrich's, FRAGA DENTAL, Fair Implant, ESSER, BURG WÄCHTER, KODi, iic group, VGT-DYKO, questback, united therapy, BAFATEX, Wystrach, INNOGY CONSULTING, sprechstunde.online, LUEG., ODOSCOPE, ZWICK, M.A.X. AUTOMATION AG, ITIB MACHINERY, eurorad, MVZ Leverkusen, augenklinik am neumarkt, Air Alliance, URBANA.



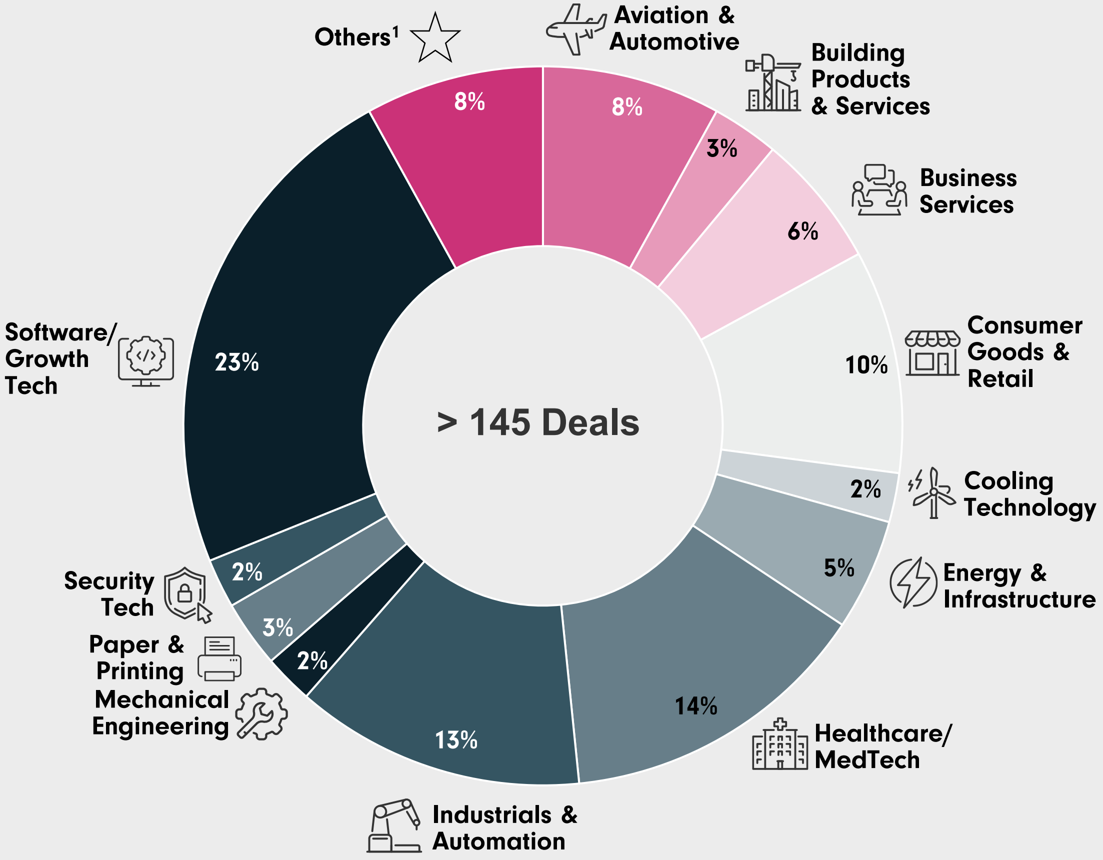
REIMER RECHTSANWÄLTE, KREPLIN KUHLMANN NASSER

ALDI, PROGAS, VOLTABOX, paragon, SCHMOLZ + BICKENBACH, DEUTZ, HEIDELBERG, GETEC GRUPPE, SAINT-GOBAIN, SCHUMAG, Henkel, TANK & RAST, BERENTZEN-GRUPPE, innogy, DORMA, bayernets, ZEG, TÜVRheinland, Imtech, SCHÖCK, SINOCERA, HOESCH, HEXAGON PURUS, steag, MEDIA BROADCAST

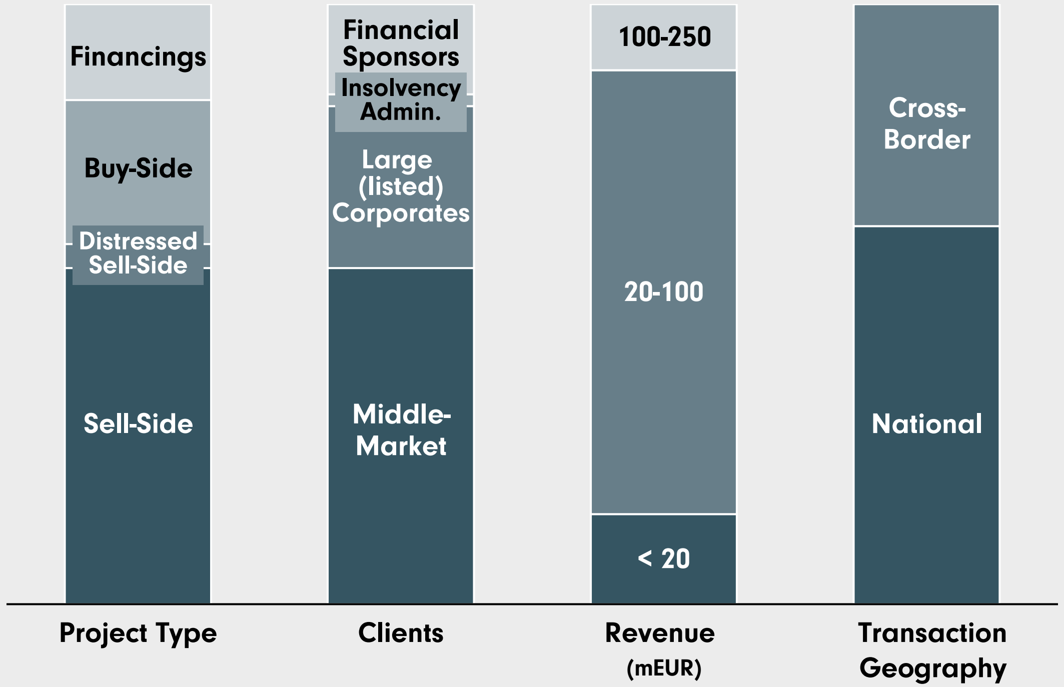
Elvaston, FORTAS, LEO, FAMILIE GRÄF HOLDING, ALLEGRA CAPITAL, DUBAG GROUP, ARDIAN, Afinum, LAMONT CAPITAL, ENGELHARDT KAUPP KIEFER & CO., Quantum, LUXEMPART, Thyssen´sche Handelsgesellschaft, LIEBER ASSET MGMT., CONVALOR

Broad sector experience paired with dedicated sector coverage

SECTOR BREAKDOWN OF BELGRAVIA's DEALS



DEAL TYPE STRUCTURE



[1] Bike production, education & training, financial services, foods & beverages, hydrogen industry, materials & chemicals, real estate, shopfitting, transport & logistics

Extensive international experience in cross-border middle-market deals

INTERNATIONAL DEAL FOOTPRINT

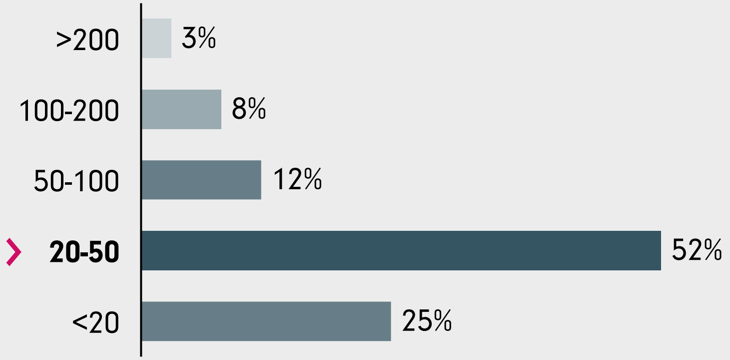
■ : Countries with BELGRAVIA & CO. deal exposure / references

● : BELGRAVIA & CO. offices

Cross-border deals covering the following countries:

- USA
- Uruguay
- UK
- The Netherlands
- Belgium
- Luxemburg
- France
- Spain
- Switzerland
- Italy
- San Marino
- Austria
- Turkey
- Denmark
- Poland
- Sweden
- Hungary
- Norway
- Finland
- China
- Japan

TYPICAL TRANSACTION VALUES PER DEAL (M€, Ø LAST 3 YEARS)



CUMULATED TRANSACTION VALUES

This makes BELGRAVIA & CO. your best choice

WHY OUR CLIENTS CHOOSE US...

- **Long-term experience** in the execution of mid-cap transactions
- **Fully familiar** with both **middle-market mandates** and **corporate requirements**
- **Well-established, effective senior team**
- **Independent and free** from conflicts of interest
- **Pragmatic, creative and flexible** approach
- **Attractive fee structure**
- **100% representatives** of the interests **of our clients**

WHAT MAKES US STAND OUT ...

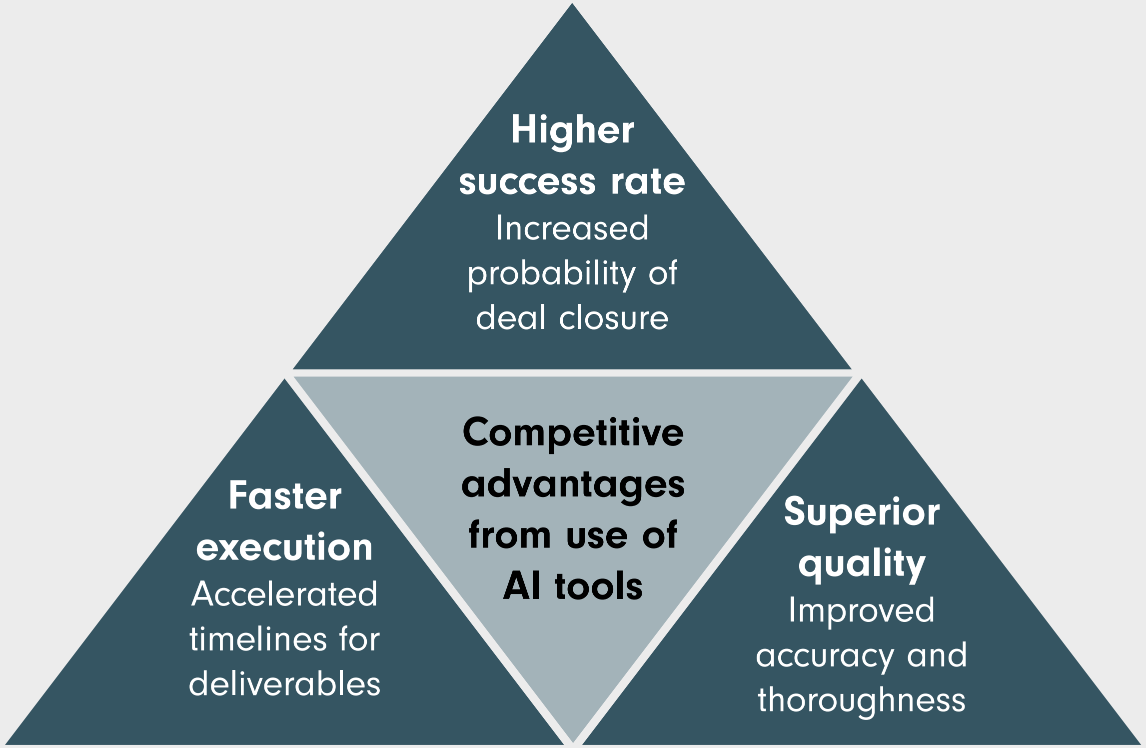
- **Professional** and **structured approach**
- **Results-oriented process management**
- **Value-added negotiating skills**
- **High entrepreneurial commitment**
- **Holistic transaction support at partner level**
- **High linguistic** and **cultural competence**
- Extensive **personal network** to **national and international investors** as well as **corporates**

BELGRAVIA & CO. leverages cutting-edge AI tools for superior M&A outcomes

OUR AI USE CASES

MARKET ANALYSIS	Efficient and comprehensive analysis of market data: trends, growth markets, sector developments
COMPANY VALUATION	Support of complex valuation processes through big data analysis
BIDDER INTEL	Identification of key priorities in sales transactions
LONG LIST	Automated screening of potential targets or buyers
INFO MEMO	Detailed data collection and content generation

ADVANTAGES



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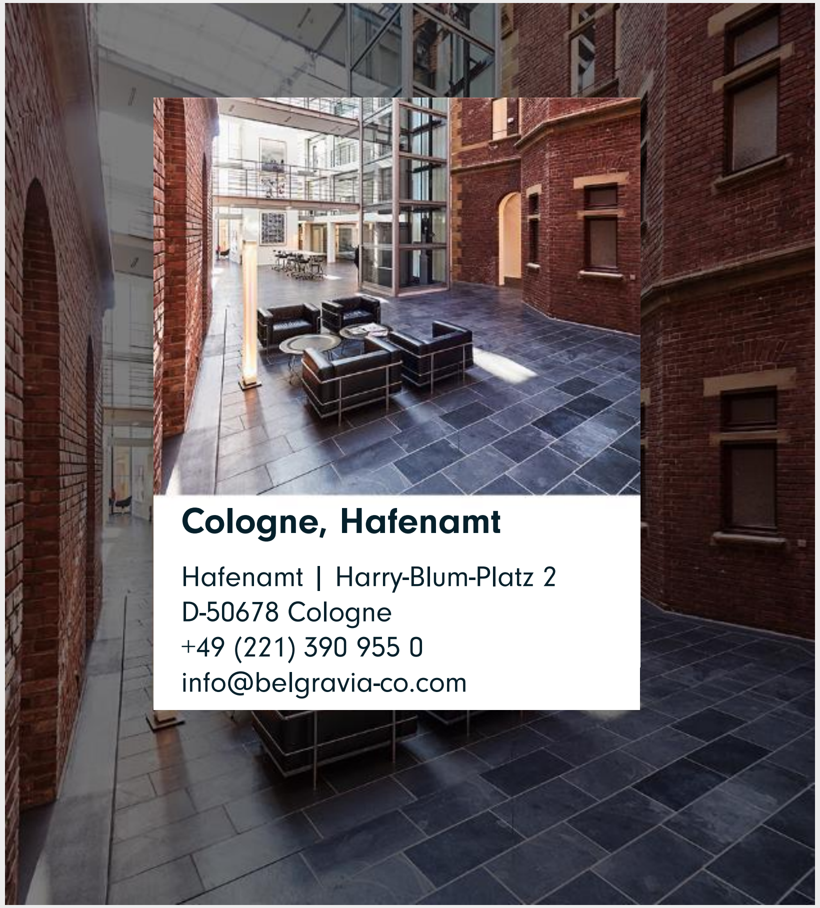
BELGRAVIA&CO.



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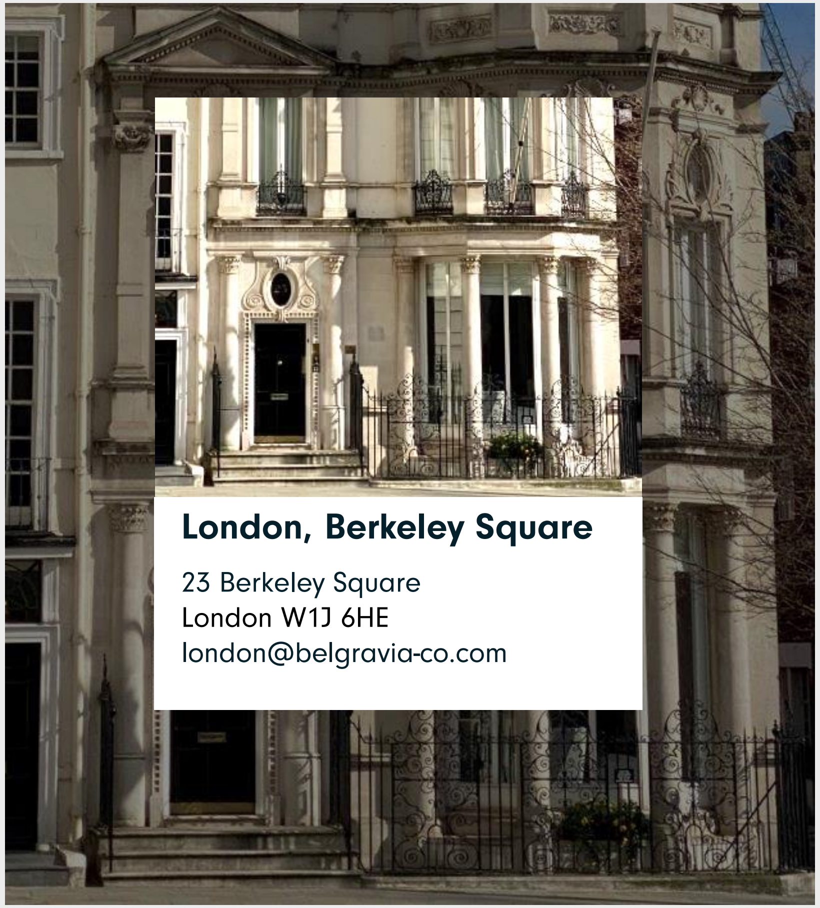

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